Minutes of Pre –Bid Meeting held virtually for "Procurement of 5000 Nos. Of Tablets for VCF's under Scale Program" for the Office of Meghalaya Basin Management Agency (MBMA)

Place: MBMA, Shillong **Date**: November 5th, 2021 **Time:** 11:00 AM

RFB Ref No.: MBMA/CLLMP/71/2021-22/GD-65/119

Participants from MBMA and other agencies: Attendance Sheet Screenshot Attached at Annexure –I. All Participated via online.

Queries were received via email by the participating vendors/agencies and raised during the pre-bid meeting held on 5th November, 2021 and clarifications with regard to RFB **"Procurement of 5000 Nos. Of Tablets for VCF's under Scale Program"** for the Office of Meghalaya Basin Management Agency (MBMA) are as follows:

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
1	Section II - Bid Data Sheet (BDS) C. Preparation of Bids. ITB 11.1 (k)	Pg No.35	Point No. 10. OEM of Tablets to be from top 3 vendors as per Latest IDC report	Allow Indian 1 Class MII OEM. Kindly allow Indian OEM, with MII based	No change. Need credible OEM those have credential and substantial presence to operate in India Market. Expected is quality& performance based Products, which IDC/Gartner kind of rating agency can assess and certify.
2	Section II - Bid	Pg	Point No 11. OEM of Tablets to be	Allow 9 Years. We request to	No change
	Data Sheet (BDS)	No.35	in INDIA operations for past 10	department our Incorporation in	

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	C. Preparation of		years	the year of 2012, kindly allow us	Participating OEM Should have
	Bids. ITB 11.1 (k)			for the same.	Existence in INDIA operations for past
					10 years or more in IT segment/
					Market.
3	Section II - Bid		Point No 12. OEM Should have the	Allow declaration. Kindly allow	No Change.
	Data Sheet (BDS)		Service Centers at Shillong/	declaration after received PO	OEM Should have the Established
	C. Preparation of Bids. ITB 11.1 (k)		Guwahati	will share service center details within 2 weeks.	Service Centers at Shillong/ Guwahati
		Pg			After sales support is very important, as
		No.35			these devices will be used field data
					reporting. It is essential that the OEM is well acquainted with the working
					condition of North Eastern States of
					India andshould be able to provide very
					prompt support within TAT.
4	4. Technical	Pg	2. Processor Make Mediatek	Allow Spectrum. We request	See Amendment
	Specifications	No.63		department to allow other	Changed to Quelcomm on Mediately
	Specifications for			processor also for updated	Changed to Qualcomm or Mediatek only.
	Tablets			versions.	only.
					Spectrum has very less presence and it
					is not as per standard of mediate or
					Qualcomm
5	4. Technical	Pg	14 Screen: LCD, TDDI Direct	Change it to IPS. Allow IPS (in-	See Amendment
	Specifications	No.63	Bonding	plane switching) is a screen technology for liquid-crystal	Changed to LCD, TDDI Direct Bonding
	Specifications for			displays (LCDs) for smooth	or IPS
	Tablets			functioning	01110

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
6	4. Technical Specifications. Specifications for Tablets	Pg No.63	Connectivity 17 SIM Type: Nano SIM	Allow normal, Micro SIM	See Amendment Changed to Normal/ Micro/ Nano SIM
7	4. Technical Specifications Specifications for Tablets	Pg No.63	Connectivity 18 Slot: Single Slot	Change it to Dual Sim. As per latest technology dual sim card must for calling and network	See Amendment Changed to Both Single Slot & Dual Slot will be Acceptable
8	4. Technical Specifications Specifications for Tablets	Pg No.64	27 Login Security Face Unlock: Yes	Allow Partner Lock. We request department to remove face Unlock and allow partner lock	See Amendment Changed to Login Security Pin unlock Pattern unlock Face unlock
9	4. Technical Specifications Specifications for Tablets	Pg No.64	31 Certifications OEM of Tablets to be from top 3 vendors as per Latest IDC report. Document to be Enclosed	Allow Indian 1 Class MII OEM Kindly allow Indian OEM, with MII based	No Change. Need credible OEM those have credential and substantial presence to operate in the Market. Expected is quality & performance based Products, which IDC/Gartner kind of rating agency can assess and certify.
10	4. Technical Specifications	Pg No.64	31 Certifications BIS; UL/CB,FCC,CE,RoHS	Remove UL/CB Certificates Certifications UL/CB, This is	See Amendment

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	Specifications for Tablets		Document to be Enclosed	again a restrictive condition suitable to only MNC OEM's, as FC, UL/CB are only mandate for OEM having their operations in Europe and American Subcontinent. Being and Indian company and having our operations only in India we have all the necessary certifications as per Indian Standard.	Changed to Any three out of UL/CB, FCC, CE, RoHS Document to be Enclosed CE, CB (UL) and FCC are parameters to check quality, durability and safety of product. This is needed to avoid electro- magnetic waves, extra electricity and other hazards substance which can effect health of user.
11	4. Technical Specifications Specifications for Tablets	Pg No.64	36.0EM Credentials OEM of Tablets to be in INDIA operations for past 10 years Document to be Enclosed	Allow 9 Years . We request to department our Incorporation in the year of 2012, kindly allow us for the same. We are Interested to bid this tender.	Participating OEM Should have Existence in INDIA operations for past 10 years or more in IT segment/ Market
12	4. Technical Specifications Specifications for Tablets	Pg No.64	(Not mentioned) Additional Features	Request to add the Accessories: Carry Case for safety of Tablet Nowadays, no accessories come by default/ Free (A carrying case can guard your device against fall damage, bumps, liquid spills, and adverse weather conditions. Even when in use, your devices will remain protected as long as they're contained within the carrying	Additional Features: Carry case is an optional Item, Its depends on Supplier; can quote with the Tablet

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
				case)	
13	Section II - Bid Data Sheet (BDS) C. Preparation of Bids. ITB 11.1 (k)	Pg No.35	Point No 11. OEM of Tablets to be in INDIA operations for past 10 years	OEM of Tablets to be in INDIA operations for past 5 years. In India Tablet has been Established on 2011, Max OEM's are Doesn't Exist in Indian Market from for past 10 years	See Amendment Changed To. Participating OEM Should have Existence in INDIA operations for past 10 years or more in IT segment/ Market
14	4. Technical Specifications Specifications for Tablets	Pg No.64	38. warranty 3 years warranty	03 Yrs. OEM Warranty Onsite/ Offsite, Kindly Confirm In Onsite warranty: a representative from the company visits your current location to fulfill the warranty commitment. In Offsite warranty: You Need to visit the service center for your tablet brand and take it there in working hours.	03 Yrs. Onsite Warranty
15	GCC 18.1	Pg No.93	Performance Security to the Purchaser shall be for an amount of 5% of the contract value, valid upto 60 days after the date of completion of performance obligations including warranty obligations.	Ministry of Finance, Govt of India Vide Notification No. F.9/4/2020-PPD Dtd.12/11/2020 reduced the Performance secutiy to 3% to give relief to Contractors from current pandemic. https://dpe.gov.in/do-	No changes made as MBMA follows World Bank Project Procurement Guidelines 2016

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	RFB Clause	U	Description as per the Bid In the event of any correction of defects or replacement of defective material during the warranty period, the warranty for the corrected/ replaced material shall be extended to a further period of 12 months and the Performance Bank guarantee for proportionate value shall be extended 60 days over and above the extended warranty period.	expenditure-oms-no942020- ppd-dated-12112020- additional-performance- security-case-abnormally-low The quoted item must have on- site comprehensive support and warranty for 3 Years. The warranty period shall be taken into account from the date of completion of supply of Tablets. Any failure in the system or a subsystem thereof should be rectified or replaced with a new spare / new device. In any case refurbish or repaired spare should not be used. In case of replacement of the entire device it should be replaced with brand new device. Any failure in the system or a subsystem thereof should be	MBMA Response See Amendment Changed to In the event of any correction of defects or replacement of defective material during the warranty period, the warranty for the corrected/ replaced material shall be the same from the date of original purchase.
				rectified within a maximum period of 72 hours of lodging complaint. In case supplier fails to rectify the device within 72 hours a penalty of 0.2% per day will be imposed till the device is ratified. The supplier has to deposit the penalty amount otherwise the	

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
				Performance Bank guarantee	
				will be invoked / not released.	
				As per the norms of all	
				manufactures of IT products the	
				warranty is confined only to the	
				first purchase of the appliance	
				and is non-transferable. In case	
				of repairs the appliance and/or	
				the replacement the device will	
				be warranted only for the	
				remaining of the original	
				warranty period. No IT manufactures extend the	
				warranty period in case of any failure in the system during the	
				warranty period.	
				Also note the warranty covers	
				only manufacturing defect in	
				material and workmanship that	
				may arise despite normal	
				operation and usage of the	
				appliance. The Warranty period	
				starts from the date of purchase	
				/ supply of the appliance.	
				It is not possible to extend the	
				original warranty period of the	
				supplied device for any IT	
				devices.	
				It may please be noted all Govt	
				organizations procure IT	
				products as per the standard	
				onsite warranty terms &	
				conditions.	

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
17	ITB 16.4	Pg No.36	Period of time the Goods are expected to be functioning (for the purpose of spare parts): 5 years	Period of time the Goods are expected to be functioning (for the purpose of spare parts): 3 years	See Amendment Changed to Period of time the Goods are expected to be functioning (for the purpose of spare parts): 3 years
				Within 05 Years Model can be End of life	
18	ITB 20.1	Pg No.36	In addition to the original of the bid, the number of copies is: Two and a soft copy in pen drive.	In addition to the original of the bid, the number of copies is:(Original Hard Copy Bid + soft copy in pen drive) It will be very difficult to prepare the 02 Nos. of Hard Copy as Mentioned in Tender, Kindly amend as (1 Original Hard Copy Bid + 1 soft copy in pen drive)	No changes
19	ITB 11.1 (k), No. 15,	Pg No.35	The Bidder should be a Company Registered under the Companies Act, 1956 since the last Seven years. Duly attested copy of Certificate of Incorporation issued by the Registrar of Companies must be submitted	Request that this restrictive condition be removed and Partnership / Proprietorship firms also be permitted to bid for the tender	Revised Clause. This bid is invited under guidelines of World Bank Funded procurement Process. Under this guidelines, bidder should be a Company registered under company's Act 1956/2013 or Proprietorship or Partnership Firm registered under the Indian Limited Liability Partnership Act, 2008 was enacted by

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
					the Parliament of India to introduce and legally sanction the concept of LLP in India. Unlike the general partnerships in India, LLP is a body corporate and legal entity separate from its partners, have Perpetual succession and any change in the partners of a LLP shall not affect the existence, rights or liabilities of the LLP)
20	ITB 11.1 (k), No. 16,	Pg No.35	The Bidder should be ISO 9001; ISO 20000 Certified	Request that the requirement of being ISO 20000 be removed as it serves no specific purpose	See Amendment Changed to The Bidder should be ISO 9001Certified
21	ITB 20.3,	Pg No.36	The written confirmation of authorization to sign on behalf of the Bidder shall consist of: Power of Attorney	In case Proprietorship firms are permitted to bid, then this condition will not be applicable to Proprietorship firms	Same as Above at sl no. 19.
22	Checklist No. 6,	Pg No.39	Audited Financial Statements of last three years (2017 – 2020) demonstrating the average annual turnover of INR 10 crore	Request that this be amended to an average annual turnover of INR 4 crores to enable more firms to participate in the tender.	See Amendment Changed to Audited Financial Statements of last three years (2017 – 2020) demonstrating the average annual turnover of INR 8 Crore
23	Section III, 3.1, Sl. 2	Pg No.42	having supplied at least 5000 tablets in last three years in not more than 5 contracts.	Request that this be amended to 2000 tablets to enable wider participant of firms	No Changes PO value asked as per Current project value project & Criteria prepared
24	Section VIII, GCC 16.3, and	Pg No.74	Payments shall be made promptly by the Purchaser, but in no case later than sixty (60) days after submission of an invoice or request for payment by the	Please confirm if the payment period is 60 days or 30 days, and	No changes as the payment will be made within 60 days for the entire quantity.

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	Section IX SCC, GCC 16.1.3 and	Pg No.92	Supplier, and after the Purchaser has accepted it. And On Final Acceptance: The remaining ten (10) percent of the Contract Price shall be paid to the Supplier within thirty (30) days And	clarify the delayed payment interest would start applying after 30 days or 60 days.	
	Section IX SCC, GCC	Pg No.93	The payment-delay period after which the Purchaser shall pay interest to the supplier shall be 60 days.		No changes.
25	4. Technical Specifications Specifications for Tablets	Pg No.63	6. RAM Size (GB)- 4GB or Higher	Request to change to: 3 GB or higher	No Changes; Original specification mentions "4GB or higher". This means Less than 4GB RAM will not be accepted; 4GB or more shall be acceptable
26	4. Technical Specifications Specifications for Tablets	Pg No.63	7. Internal Storage Capacity (GB) - 64GB or Higher	Request to change to: 32 GB or higher	No Changes; Original specification mentions "64GB or higher". This means Less sthan 64GB Storage will not be accepted; 64 GB or more shall be acceptable
27	4. Technical Specifications Specifications for	Pg No.63	12. Type :- IPS or Higher	Request to change to: TFT or higher	See Amendment Changed to IPS (in plane switching) or

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	Tablets				VA (Vertical alignment) Technology will be Accepted. Other than IPS or VATechnology ,will not be Accepted.
28	4. Technical Specifications Specifications for Tablets	Pg No.63	14. Screen - LCD, TDDI Direct Bonding	In-Cell Touch LCD PLS	
29	4. Technical Specifications Specifications for Tablets	Pg No.64	30. Ports - 2-Point Pogo Pin	Kindly remove this parameter as it is OEM specific	See Amendment Removed - This specification requirement is removed
30	4. Technical Specifications Specifications for Tablets	Pg No.64	34. Certifications - TÜV Rhineland Low Blue Light, Microsoft Certified Tablet, OEM MDM For Future Reference	Request for clarification on these points	 Product should comply with TÜV Rhineland Low Blue Light is for Eye Comfort Certification Microsoft Certified Tablet: users will use the MS Office & it should be certified by Microsoft. OEM MDM if required for Future purchase to control remote access to highly sensitive data
31				Public Procurement - Restrictions under Rule 144 (Xi) of the General Financial Rules(GFR)	No changes made as MBMA follows World Bank Project Procurement Guidelines 2016
				Request you to add this latest GFR clause for consideration during bid evaluation. " Bidder	Not applicable for Externally Aided

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				should have proper documentation for FNo. 6/18/2019-PPD, Ministry of Finance, Department of Expenditure - Public Procurement Division. Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws." In consideration to above clause Bidder should not quote product having Origin from Countries which share Land Border with	Projects.
32	4. Technical Specifications Specifications for Tablets	Pg No.63	1.Operating System - Android™ 10 or Higher	our NationRequest you to please increaseandroid version to Android 11 asAndroid 10 is out datedoperating system and android 10latest version will provide you	See Amendment Changed to Android™ 10 or later

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				more features and better privacy and security feature ,notification and etc.	
33	4. Technical Specifications Specifications for Tablets	Pg No.63	3. Processor- Octacore, 4x A53 @2.3GHz + 4x A53 @1.8GHz or Higher	Request you to please approve CPU frequency Minimum 2 GHz, Octa-Core or better Processor.	No Changes, with Octacore, 4x A53 @2.3GHz + 4x A53 @1.8GHz or Higher
34	4. Technical Specifications Specifications for Tablets	Pg No.63	6. RAM Size (GB)- 4GB or Higher	Request you to allow products with 3GB RAM or higher for better participation.	No Changes; Original specification mentions "4GB or higher". This means Less than 4GB RAM will not be accepted; 4GB or more shall be acceptable
35	4. Technical Specifications Specifications for Tablets	Pg No.63	7. Internal Storage Capacity (GB) - 64GB or Higher	Request you to allow products with 32GB ROM or higher for better participation.	No Changes; Original specification mentions "64GB or higher". This means Less than 64GB Storage will not be accepted; 64 GB or more shall be acceptable
36	4. Technical Specifications Specifications for Tablets	Pg No.63	13. Resolution :- 1280 x 800 HD or Higher	Request you to allow products with Minimum 1800x1200 or Better pixels, 16 M Colors	1280 x 800 is a minimum specification Same or Higher will be acceptable
37	4. Technical Specifications Specifications for	Pg No.63	15. Brightness :- Min 400 nits	Request you to allow products with Minimum 370 nits.	No Changes; Original specification mentions "400nits or higher". This means Less than 400nits

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	Tablets				Brightness will not be accepted
38	4. Technical Specifications Specifications for Tablets	Pg No.63	10. Capacity :- Min 5000 mAh	Request you to please increase the Battery mAh from 5000 mAh to 7000mAh to ensure uninterrupted work on Field to reduce the down time and to increase the productivity. Please allow Li- Ion batteries as similar type too	No Changes; 5000mah is a minimum specification Higher will also be acceptable
39	4. TechnicalSpecificationsSpecifications forTablets	Pg No.63	4. Audio - Dual Microphones (with dedicated DSP*)	Request for clarification on these points	Digital Signal Processing, which means the ability to digitally processing audio signals
40	4. Technical Specifications Specifications for Tablets	Pg No.63	5. Speakers : Dual Speakers Tuned by Dolby Atmos [®]	Request for clarification on these points	surround sound technology
41	3.1 Financial and Technical Capability:	Pg No.42	Technical: if the bidder is a manufacturer of the product (s) then it should have at least three (3) years of experience of manufacturing and sale of the products offered. Experience in similar products(s) i.e. tablets with minimum INR 15	Experienceinsimilarproducts(s) i.e. tablets withminimum INR 20 Crore in notmore than three contractsin the last three years Or havingsupplied at least 50000tablets in the last three years innot more than 3 contracts	No Changes PO value asked as per Current project value project & Criteria prepared.

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
			Crore in not more than three contracts in the last three years Or having supplied at least 10000 tablets in the last three years in not more than 3 contracts		
42	4. Technical Specifications Specifications for Tablets	Pg No.63	(Not mentioned) Display Colour: 16 million	Request to Add the Additional Features in Configuration	Added : 16M or higher
43	4. Technical Specifications Specifications for Tablets	Pg No.63	6. RAM Size (GB)- 4GB or Higher	6GB or Higher	4GB RAM is Minimum Specifications Higher Value is Acceptable
44	4. Technical Specifications Specifications for Tablets	Pg No.63	7. Internal Storage Capacity (GB) - 64GB or Higher	128GB or Higher	64 GB storage is Minimum Specifications Higher Value is Acceptable
45	4. Technical Specifications Specifications for Tablets	Pg No.63	9. Storage upgradable upto (Through Micro SD Card): - 256GB or Higher	1TB or Higher	256 GB storage is Minimum Specifications Higher Value will also be accepted
46	4. Technical Specifications Specifications for Tablets	Pg No.63	10. Capacity :- Min 5000 mAh	Min 7000 mAh	5000 mah is a minimum specification Higher Value will also be accepted
47	4. Technical Specifications	Pg	15. Brightness :- Min 400 nits	Min 300 nits	No Changes; Original specification mentions "400nits or higher".

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
	Specifications for Tablets	No.63			This means Less than 400nits Brightness will not be accepted
48	4. Technical Specifications Specifications for Tablets	Pg No.64	 34.Certification- 1.OEM of Tablets to be from top 3 vendors as per Latest IDC report. Document to be Enclosed 2.TÜV Rheinland Low Blue Light & Microsoft Certified Tablet 3.BIS; UL/CB,FCC,CE,RoHS Document to be Enclosed 4.Google Mobile Service Certification for Android OS 5.Microsoft Certified Tablet, OEM MDM For Future Reference 	Kindly Remove	 No changes. We are expecting quality & performance based Products, which IDC/Gartner kind of rating agency can assess and certify. Product should comply with TÜV Rhineland Low Blue Light is for Eye Comfort Certification Microsoft Certified Tablet we will use the MS Office & it should be Certified by Microsoft Google Mobile Service Certification for Android OS MBMA may procure MDM solution from the Supplied Tablet OEM to avoid inter - operability & to get support from Same OEM (MDM is used for remote access to highly sensitive data from single Control center for all different locations of tablets)

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
49	4. Technical Specifications Specifications for Tablets	Pg No.64	35. OEM Service - OEM Should have the Service Centers at Shillong/ Guwahati; Document to be Enclosed 36. OEM Credentials- OEM of Tablets to be in INDIA operations for past 10 years; Document to be Enclosed		No changes.
			37. OEM ISO - ISO 9001, ISO 14001	Kindly Remove	
50	3.1 Financial and Technical Capability:	Pg No.42	Technical: If bidder is supplier of the product(s) then it should have at least three (3) years' experience of trading:	Technical: If bidder is supplier of the product(s) then it should have at least three (3) years' experience of trading:	No Changes PO value asked as per Current project value project & Criteria prepared.
			If bidder is supplier of the product(s) then it should have at least three (3) years' experience of trading: Experience in similar product(s) i.e. (Laptops, Desktop, tablet, Computers) with minimum INR 11 Crore in not more than Five contracts in last Five years or having supplied at least 5000 tablets in last three years in not	Experience in similar product(s) i.e. (Laptops, Desktop, tablet, Computers) with minimum INR 7 Crore in not more than Five contracts in last Five years. or having supplied at least 5000 tablets in last three years in not more than 5 contracts.	

Sl. No.	RFB Clause	Page No.	Description as per the Bid	Queries	MBMA Response
			more than 5 contracts.		
51	4. Technical Specifications Specifications for Tablets	Pg No.64	37. OEM ISO - ISO 9001, ISO 14001	The Bidder should be ISO 9001; ISO 20000, ISO 27001 Certified	No Changes ISO 27001 is also Acceptable
52	4. Technical Specifications Specifications for Tablets	Pg No.64	35. OEM Service - OEM Should have the Service Centers at Shillong/ Guwahati; Document to be Enclosed	Bidder should have Office in Shillong/ Guwahati/ Kolkata for last 07 years Self attested documentary evidence like Incorporation Certificate, Trade License, PAN to be submitted.	No Changes , Bidder should have Office in Shillong/ Guwahati, After sales support is veryimportant, as these deviceswill be used for field reporting. It is essential that the Bidder is well acquainted with theworking condition of Shillong/ Guwahati andshould be able to providevery prompt support. The Presence in the NE region for will ensure the TAT for the services purpose.

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Meghalaya Basin Management Agency

