

SL NO	FIRM NAME	RFP'S	QUERIES	Clarifications
1	Guardian Media & Entertainment Pvt. Ltd.		(Schedule - 4 - BOQ, Hardware - 9) Supply installation testing and commissioning of Water screen head (Make: International)	Please refer the addendum
			The geographical location of the water body – which part of the water body to be used for installation? We have worked a technical plan for installation. Can you validate it?	Please refer the addendum
			Detailed dimensions of the water body - Again specifying the total area of water body and how much to utilise, Mentioning the detailed dimensions of the same. , The exposure of sunlight on the water body where we want to install the structure.	Please refer the addendum
			Climatic conditions - Mentioning the details of the months having rain, windy etc. for necessary precautions at contractor end.	Bidder may refer the data available with metrological department.
			The power supply, made available to us. Mentioning whether DG or state electricity board OR BOTH	State Electricity Board connection shall be provided by Authority
			Does human comes in contact or interacting with water feature?	Yes A tiled pathway curves all around the periphery of the lake. The Ward's lake has a central wooden bridge going over it that serves as a shortcut to the restaurant and pathways on the other side. The restaurant allows people to sit and take in the beauty of the place.
			In case of jet fountain what maximum and minimum height you are looking for: meters /	Bidder shall suggest in their
			What type of Illumination you are looking for: Single Colour / Multi Colour / Specific Colour/other	Bidder shall suggest in their proposal.
			What is the distance from Operation room to Fountain? Generally operation room (Pump room) should be at a distance from where we can easily check and access the fountain.	Bidder shall suggest in their proposal.
			Can you specify Plumbing and Electrical routing:	Bidder shall suggest in their proposal.
			Once we complete the show in every respect, satisfactory to all, we will hand it over to the authority & the warranty period will start immediately from that date	RFP conditions shall prevail
			All the security arrangements are to be done 24x7 by the client and they will responsible for any human inflicted damage or theft to the installation or equipment	RFP conditions shall prevail
2	Canara Lighting Industries Pvt. Ltd.		We will need office space with lock and key for storage and programming during the installation period and onwards.	RFP conditions shall prevail
			(Part I Page no 4, Bid Security or Earnest, Money Deposit(EMD))For MSME registered company EMD should be wave out as it applicable everywhere.	RFP conditions shall prevail
			(Part 1.2.1 Page No 6, Objective) Please also mentioned about fountain details on which SEL can be possible.	Bidder shall suggest in their proposal.
			(2.1.4 Page no 9, Eligibility Criteria:)International consortium is applicable? If not please do allow for such prestigious project.	RFP conditions shall prevail
			(2.1.4 Page no 10 Point e, Eligibility Criteria:) Minimum Turnover is Only 1.5 Crore turnover , it should be between 10-20 crore as per aspect of the project.	RFP conditions shall prevail
			(2.1.5. Team: Page No 19, 2.13. Technical Envelope No.1:) So many person is required , is it must to submit so many CV's	RFP conditions shall prevail
			(3.1.2 Page No 30, The scoring criteria to be used for evaluation shall be as) different marking for similar experience. Eith delete one or make it total	RFP conditions shall prevail
			(Point 1 Page 62, SCHEDULE-4: Indicative BOQ with Technical Specifications) Technical specification and BOQ only refer to Sound and light what about multimedia musical fountain technical details and specification. Please clarify accordingly we design the system	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
			(A. General, 2.1.4 Eligibility Criteria, Point C) The Agency must have successfully executed at least 2 number of similar Sound and Light/laser/Holographic projection/ Projection Mapping Show in last five years preceding proposal due date, at heritage monuments sites/popular tourist sites certificate copy of Agreement/work order/completion certificate needs to be enclosed.	RFP conditions shall prevail
			(A. General, 2.1.4 Eligibility Criteria, Point D) The Agency should have operation and maintenance experience for atleast 3 Sound & Light Shows in last five years. Copy of order / completion certificate needs to be enclosed. (Clause to be deleted)	Please refer addendum
			(A.General 2.1.5 Team Sr. No.1) Lead Designer (Qualification Master's in Design) Year of Experience : 9 Years and above	RFP conditions shall prevail

3	Design Factory India	(3 part 3: Criteria for Evaluation, 3.1 Evaluation of Technical Proposals, 3.1.2 The Scoring criteria to be used for evaluation shall be as follows (Point B-II)). The agency Must have successfully executed similar Sound Light/Laser/ Holographic Projection/Project Mapping Show in last five years	RFP conditions shall prevail
		(3 part 3: Criteria for Evaluation, 3.1 Evaluation of Technical Proposals, 3.1.2 The Scoring criteria to be used for evaluation shall be as follows (Point B-II)), The Agency should have Operation and Maintenance experience for sound & light shows to be deleted	Please refer addendum
		(3 part 3: Criteria for Evaluation, 3.1 Evaluation of Technical Proposals, 3.1.2 The Scoring criteria to be used for evaluation shall be as follows D Approach and Methodology and Timeline) Marks: 50	RFP conditions shall prevail
		(3 part 3: Criteria for Evaluation, 3.1 Evaluation of Technical Proposals, 3.4.1) Proposal will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows $S = STX TW + SFX FW$ where S is the combined score and TW and FW are weights assigned to Technical Proposal and Financial Proposal that shall be 0.80 and 0.20 respectively	RFP conditions shall prevail
		(C. Preparation and Submission of Proposal 2.1.9 Bid Preparation charges and bid Security or EMD), MSMEs Registered with District Industries Centres Industries Commission Khadi and Village Industries Board, COIR Board, NSIC shall be exempted from payment of earnest money deposit on confirmation of their evidence to this effect	RFP conditions shall prevail
		(Schedule-4 Indicative BoQ with Technical Specifications, 3. Electrical System, Sr. No. 1 Poles Point 1.1.) 1. It is recommended to install Aluminium Poles as against the MS poles due to severe weather conditions and rains 2. Matching all fittings must be installed for the same reasons as point 1 3. Products of the suggested specifications are designed specifically for such outdoor public place and have a long life > 5 years which ensures no recurring cost and extremely low maintenance even on consumables	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Schedule 1: TOR, 7.4 Scope of Services 7.4.1,) Duration is inconsistent in different clauses we recommend 18 minutes	Please refer the addendum
		(Schedule 1 TOR: 7.4 Scope of Services 7.4.7) The Duration is inconsistent in different clauses we recommend 18 minutes)	Please refer the addendum
		(Schedule 1: TOR Schedule 4.2 Soft Content Description) The show is largely for Tourist and so Khasi may not be relevant, Shillong is more cosmopolitan and the state language/ dialects are many. Khasi may therefore be redundant Shillong has large English speaking population. Please change the language in English and Hindi	Please refer the addendum
		(Schedule 4: Indicative BOQs with Technical Specification Schedule 4.1 Hardware Description (Sno.4). Please change software quantity to 1 only, beyond (Laster Software) is very much capable of executing the show and we don't need any extra mapping software for this purpose. The mentioned project is capable of adjusting the required alignment of the image on the foundation using inbuilt keystone and lens adjustments	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Schedule 4 : Indicative BoQ with Technical Specifications) The RFP document mentions that there needs to be a musical fountain show before the water projection show, But there is no mention of any fountain nozzles (Other than the central water screen nozzle in the main BOQ). Please clarify as no musical fountain component mentioned.	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		(2.1.4, Eligibility Criteria) The agency must have successfully executed at least 2 number of similar Sound Light and Laser show. Sir, adding Aqua screen will restrict some bidders to participate after having similar experience.	Please refer the addendum
		(2.1.4, Eligibility Criteria) The agency should have operation and Maintenance experience for at least three (3) Sound & Light shows, in last five years. Sir, we have projects where the Government/ Client take ownership for O&M and runs on their own. So, request you to relax this clause.	Please refer addendum
		(2.1.5, Team) Lead Designer (Master's Architect) Exp- 10 Years Sound & Light show expert. Exp- 10 Years	RFP conditions shall prevail
		(2.1.5, Team) Architect (B.Arch.) Exp- 7 Years Project Manager (Engineer) Exp- 7 Years	RFP conditions shall prevail
		(2.1.5, Team) Graphic Design/Computer Animation Designer Exp- 5 Years Sound Designer/ Music Director Exp- Above 10 Year	RFP conditions shall prevail
		(2.1.5, Team) Electrical Engineer (B. Tech in Electrical Engineering) Exp- 10 Years Electrical Engineer (B. Tech in Electrical Engineering) Exp- Above 5 Years	RFP conditions shall prevail
		(2.1.5, Team) Light Designer (B. Tech in Electrical Engineering) Exp- 10 Years Light Designer (B. Tech in Electrical Engineering) Exp- Above 5 Years	RFP conditions shall prevail

4	DoT Mavericks India LLP	(2.1.5, Team) Multi Media/Video Designer (Bachelor of Fine Arts/visual arts/equivalent) Exp- 5 Years	RFP conditions shall prevail
		Laser/ Fountain Expert (Technical) Exp- Above 5 Years	
		The details of the fountain are not listed. Please specify the detailed fountain description. Without detailed description/ requirement it is not possible for any bidder to quote.	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		Electrical supply and operational charges should be taken care by MIDFC.	Please refer addendum
		Duration of the show will be 18-20 minutes but in the Soft Content it is mentioned that the script writing will be 90 minutes. Please explain.	Please refer the addendum
		Please specify project completion time.	Please refer the addendum
		Please specify the project cost as a detailed BOQ is defined.	Please refer the addendum
		There is no escalation clause given in the tender. If there are any increment in the quantity after mutual agreement then there should be some additional payment clause.	RFP conditions shall prevail
5	Fusion Events Limited	Description of Audience gallery is not clear. Who will make the gallery? Do we have some existing gallery? Also, please specify the target audience capacity?	Please refer the addendum
		As the BOQ has a lot of lighting fixtures, please specify the area for illumination and share the lighting scheme and design for proper clarification.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Clause 7.4.7, Scope of Work) Duration 18-20 Minutes In Schedule 4 (BOQ) - Part 2 Soft Content Description Point 1 – Script of 90 Minutes is required. What is duration of the show you are looking for?	Please refer the addendum
		(BOQ & Technical Specification (Schedule 4) Part1 Hardware (Point No. 9)) Water Screen Head What is the projection size (Water Screen size) you are looking for?	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Part 2 – Instructions to bidders, 2.19 Earnest Money Deposit) As per Govt of India regulations, MSMEs are exempted from submitting EMD in Govt Tenders. Is there any exemption in submitting EMD to MSME bidding for this tender?	RFP conditions shall prevail
		(General, Timeline) What is timeline for completion of project?	Please refer the addendum
		(2.19.2. page 23 page 4) As per Public Procurement policy (PPP) for Micro & Small Enterprises (MSEs) Order, 2012 issued vide Gazette Notification dated 23.03.2012 by Ministry of Micro, Small and Medium Enterprises of Govt. of India, MSME registered organization are exempted from submission/payment of EMD and Tender Fee. Moreover, in present scenario of Covid-19 Pandemic, Govt. of India has initiated several measures, programmes and packages for supporting and uplifting MSMEs. In view of this, you are requested to kindly allow exemption of EMD & Tender Fee as we are a registered MSME organization.	RFP conditions shall prevail
		(2.1.4.c page 9) A Sound and Light show is a harmony of Light in the form of Video Projection, Laser Beams and architectural dynamic lights that are projected on a media which can be a hard surface like any building/monument façade or a screen that can be of any fabric or of water etc alongwith sound in the form of music/voiceovers/dramatization etc etc.	RFP conditions shall prevail
		Screen whether made of any material or water is just a medium to project light therefore asking work experience only with Aqua screen projection would restrict healthy competition and would be inappropriate and unjustified.	
		In view of this you are requested to kindly amend the definition of similar works and allow experience in the following fields which is allowed by Govt. agencies like ITDC etc for sound and light show works: Sound and Light (SEL) Shows/Multimedia Shows/Projection mapping shows/ Laser Shows/ Water Screen Projection shows/Live action & 2D-3D Animation Video Content. Also kindly allow experience of works in last 7 to 10 years instead of 5 years as these are not very frequent works carried out by “Government” or “Private sector”. Moreover, making it to 7-10 years will ensure maximum participation and healthy competition.	

((2.1.4.d) page 10) The agency should have operation and Maintenance experience for at least three (3) Sound & Light shows, in last five years This clause is not required and would limit/restrict healthy competition as an agency that has the capability to execute a sound and light show will be very well capable to do its O&M. Therefore you are requested to delete this clause	Please refer addendum
(7.4.8.a) page 42), Consumables cost such as power, insurance costs, electricity, government charges, if any, bulbs, fuses, fuel for Gensets etc Kindly clarify this clause and also clarify about security/watch and ward of equipment / installation during execution and O&M is in whose scope.	RFP conditions shall prevail
(1.2.1.b) page 6 1.Hardware: Sr. No.9 page 63) Water Fountain display with colourful lights Supply installation testing and commissioning of Water screen head (Make: International) There is no description about this part in RFP. Only water screen is mentioned. Kindly clarify whether any water fountain is also required to be provided.	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
(7.4.9.b page 43), Contract Performance cum security Deposit, in the form of a Bank Guarantee, for an amount equivalent to 5% of the total contract value, valid till three months after the stipulated date of completion of initial setting up of the contract; to be followed by similar deposit, to cover performance security of Operation of the show & Maintenance of the installation, for three years after commissioning of the show Operation of the show & Maintenance of the installation is for 1 year only post commissioning as per RFP but Contract Performance cum security Deposit has been asked for 3 years period. Kindly clarify.	Please refer addendum
(3.1.2.BII page 30) The agency must have successfully executed similar Sound Light and Laser show in last five years Kindly allow experience of works in last 7 to 10 years instead of 5 years as these are not very frequent works carried out by "Government" or "Private sector". Moreover, making it to 7-10 years will ensure maximum participation and healthy competition.	Please refer the addendum
(3.1.2.BIII page 30), The agency should have operation and Maintenance experience for Sound & Light shows This clause is not required and would limit/restrict healthy competition as an agency that has the capability to execute a sound and light show will be very well capable to do its O&M. Therefore you are requested to delete this clause.	Please refer addendum
(3. Electrical System: Sr. no.1 to 5 page 64 to 72) Make of materials/equipment Kindly allow "Equivalent" makes where ever makes have been specified in RFP.	Please refer the addendum
Page 4 Project estimated cost and Project Completion period not specified Please specify the project estimated cost and Project Completion period or Project Duration	Please refer the addendum
(7.4.7 Page 42, 2. Soft Content Description S.No. 1 Page 63) The show at the Ward's lake shall be of 18-20 minutes and shall be in English and Hindi Script writing: Writing 90 minutes script for laser projection in English and Khasi. Both points are contradictory to each other, please clarify.	Please refer the addendum
(1.Hardware: Sr. no.1 to 12 Page 62 & 63) •Please allow "Panasonic" make also •Please allow Laser Makes: Laserworld/LPS/Kvant •Please allow Dell/Dataton makes for Media Server •Please allow Laser software make "Pangolin" also. •Please allow Water Screen "Make in India" •Please specify UPS capacity and allow make Emerson/Eaton/equivalent.	Please refer the addendum
Please exempt the agencies which are Registered with MSME as per provisions made by the Govt..	RFP conditions shall prevail
The site of installation required to be given with details as the BOQ for the items have already been freed	RFP conditions shall prevail
Kindly mention If any approval from any department other than MIDCFL needed.	RFP conditions shall prevail
The seating capacity envisaged in the viewer's gallery is not mentioned	Please refer the addendum
Kindly inform about Control room availability at site.	Bidder shall consider in their proposal
	RFP conditions shall prevail
Should be at least 40% of estimated cost. Year 2019-20 may also be considered if audited.	
Turn over mentioned for marking Should be at least doubled looking to the cost of project.	RFP conditions shall prevail
Should be one only. Not many sites are there in India with aqua screens. Minimum 2 if set, this will restrict the participation by many agencies. Only SEL Show should be the criteria. At the most, one aqua screen may be considered essential/ added advantage.	RFP conditions shall prevail

e c t i o n o f A g e n c y f o r C o n c e p t u a l i z a t i o n , D e s i g n , E n g i n e e r i n g		Should be one only. Availability of AMCs is restricted. Hence should not be insisted. It may be added as advantageous only in evaluation.	RFP conditions shall prevail
		Architect has hardly any role in this type of projects. The condition is totally undesirable and leads to add undue cost to the project. These requirements should be deleted. Also marks allocated in evaluation to be deleted for architects.	RFP conditions shall prevail
		Requirement is irrelevant. Appears to be a typo error. Should be deleted.	RFP conditions shall prevail
		Dur to lock down conditions, this may not be insisted, same may be taken before the placement of Work order or an undertaking may be taken from bidder to ensure the team availability..	RFP conditions shall prevail
		It is duplicity of evaluation criteria.(Refer 3.1.2 BII) Instead Team member should have been asked with experienced people. No separate marking for content making required.	RFP conditions shall prevail
		Please clarify. It is important as there is substantial cost difference in the Copper and aluminium cables. Also the two have different current carrying capacities.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Page 62. Item 3) Supply, installation, testing and commissioning of Media server with specification Intel i7 Processor / AMD thread ripper or equivalent Windowsfrom high end brands (Make-Asus, MSI, Gigabyte, corsair, cooler master) None of the brands mentioned make media servers but components for servers. Brands which make media servers are avstumpfl, D3 ,coolux, modulo pi	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Page 62 Item 7) Supply, installation, testing and commissioning of Hardware - HDMI Extender receiver and transmitter, Network switch, show control system, iPad/android tablet, WIFI router, FB4 boxes Should have option of HDMI and DVI	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Page 62 Item 12) Supply integration of UPS should be always online and in case of any sudden power failure it should be able to run the show for at least 30 mins before shutdown. It should be able to run all the projectors, sound system and house lights in case of power failure. No UPS can run water screens. Without a water screen, projection will not be visible. Therefore the UPS of 2 KVA for control equipment may be asked for. And The department should arrange DG Set of sufficient capacity for operations of the show.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		No provision of Moving Gobo lights made For any show, it is important that a few moving Head Gobo lights is made in the BOQ for a better show. Or we may be allowed to execute on an extra payment basis.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		(Item 2.6 Page-68) Supply, Installation, Testing and Commissioning of DMX Controller for the system including all other accessories required above application with RGB lights. (Make: Havells / Philips / LT) None of the mentioned brands make DMX controllers for such installs. Recommended brands MA lighting, Avolite, Zero88, Chamsys	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		No show controller server mentioned Show controller to run all the elements like lighting, audio, Projection, water screens. Recommended brands – Medialon, Pixilab, Alcon mcbride	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		No details of Fountains mentioned Please add details about minimum number and type of nozzles to be provided, else may be paid extra later.	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		(Pg No 4 Bid document) The Bidder shall furnish, as part of its Bid, an Earnest Money Deposit (EMD) amount of Rs. 11,00,000/- (Rupees Eleven Lakhs only) to be submitted in the form of a Demand Draft/Pay Order issued by one of the Nationalized /Scheduled Commercial Banks in India in favour of the "MIDFC Ltd. payable at Shillong only BG should be allowed for EMD	RFP conditions shall prevail

7	PREMIERWORLD Technology	S u p p l y , I n s t a l l a t i o n , T e s t i n g , C o m m i s s i o n i n g o f S o ...	(Pg 40, section 7.4.1) On Page 40 it is mentioned that show duration is to be 20 minutes where as in Page 63 it is mentioned the script duration is to be 90 minutes. One page 4 it is mentioned that the language of the show is to be Hindi and English , where as on page 63 it is mentioned the language is to be English and Khasi Clarity and confirmation on the aspect mentioned is sought	Please refer the addendum
			(Pg 63 Table item no 8) Supply installation testing and commissioning of Water screen head (Make: International) PREMIERWORLD is Indian company and we manufacture such water screen based musical fountains and have been supplying and installing not only in India but Internationally. Hence The international make may be removed with PREMIERWORLD/ EQUIVALENT	Please refer the addendum
			(Pg 64 Table under electrical systems) Make: CORALPT25WLED830PSYMTOPC - Havells / Lighting Technologies (LT) / Keselec / Philips Along with the makes provided here equivalent makes may also be added so as to be fair.	Please refer the addendum
			Estimated value of the project has not been provided in the tender document Clarification with regards to this to be provided	Please refer the addendum
			(Pg 45 , Table Part II – Operation & Maintenance) It is mentioned that the O&M from 2nd year onwards will be 6.25% per quarter. Clarity is sought on 6.25% of which amount?	Please refer addendum
			(Pg 40 , scope of services section 7.4.1) The show will consist of musical fountain combined, light, sound and laser light show, animated image show for at least 15 minutes followed by films show on larger water screen for at least 15 minutes. The schedule 4 showing the indicative BOQ does not mention anything on fountain requirements, whereas Pg 40 , scope of services section 7.4.1 mentions show to consist of a musical fountain Details on fountain and water effects, etc are not there in this BOQ, are bidders free to use their discretion in designing of water effects ?	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
			(Pg 64, Electrical Systems POLES section 1) POLES 1.1 Supply, Installation, Testing and Commissioning of Hot dipped galvanized mild steel step pole. Elliptical Aluminium sheet with brand name in dark grey color is riveted to the pole. Standard height of approx. 3~3.5m. Grey UV stabilized pure polyester powder coated GI pipe. Plasma cut & duly chamfered opening window of 300 x110 mm for terminal connections & mounting accessories. Window cover is fitted with Allen screws to the pole. Mild steel base plate of Ø 268 Requirement of electrical poles have been mentioned Clarity on purpose and use of such poles is sought ?	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
			(Pg 62 SCHEDULE- 4: Indicative BOQ with Technical Specification): There is no mention of under water lighting system which are IP 68 Rated. Underwater lighting is an essential part of any such multimedia show musical fountain, clarity is sought on how the show is conceived from your end.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
			(Pg 65 SCHEDULE- 4: Indicative BOQ with Technical Specification Section 2.1) Here some of the LED Ground Buried Uplighter luminaires are mentioned Why such lights are required ? what is the purpose of such lights in such a show, more clarity is sought.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.

8	Tagbin Services Private Limited
9	Sword Fish

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(Clause No.: 2.1.4. Page No.: 9) The agency must have successfully executed at least 2 number of similar Sound Light and Laser show with Aqua Screen Projection Mapping in last five years preceding proposal due date, at heritage monument sites / popular tourist sites certificate Copy of Agreement/Work order/Completion certificate needs to enclosed Is laser show a compulsory requirement in these past project?	Please refer the addendum
(Clause No.: 2.1.4. Page No.: 10) The bidder shall have an annual average turnover of INR 1.5 Crores certified by chartered accountant during last 3 (three) financial years ending 31.03.2019 (2016-17, 2017-18 and 2018-19). Copies of Audited Balance sheet & Turnover Certificate from Chartered Accountant certifying the same need to be enclosed For the companies who has Audited Balance Sheet of 2019-2020 can you consider last 3 (three) financial years ending 31.03.2020 (2017-1, 2018-19, and 2019-20).	RFP conditions shall prevail
(Clause No.: 2.1.4. Page No.: 10) The agency should have operation and Maintenance experience for at least three (3) Sound & Light shows, in last five years. Copy of Agreement/Workorder/Completion certificate needs to enclose Will any projection mapping show be considered in this case? Is it necessary to have aqua water screen projection included in all those projects?	Please refer the addendum
(Clause No.: 3.1.2. Page No.: 30) The agency must have experience in development of Concept Plan, creative and content production script writer, voice over, narration, etc Will any projection mapping show be considered in this case? Is it necessary to have aqua water screen projection included in all those projects?	RFP conditions shall prevail
(Clause No.: 3.1.2. Page No.: 30) The agency must have successfully executed similar Sound Light and Laser show in last five years Will any projection mapping show be considered in this case? Is it necessary to have aqua water screen projection included in all those projects?	Please refer the addendum
(Clause No.: 3.1.2 Page No.: 30) The agency should have operation and Maintenance experience for Sound & Light shows Will any projection mapping show be considered in this case? Is it necessary to have aqua water screen projection included in all those projects?	Please refer the addendum
(Clause 2.19.2 Page No.:23) The Bidder shall furnish, as part of its Bid, an Earnest Money Deposit (EMD) amount of Rs. 11,00,000/- (Rupees Eleven Lakhs only) to be submitted in the form of a Demand Draft/Pay Order issued by one of the Nationalized /Scheduled Commercial Banks in India in favour of the "MIDFC Ltd. payable at Shillong only. The EMD shall be refundable to unsuccessful bidder not later than 120 (one hundred and twenty) days from the Bid Due Date. Except in case of the 2nd ranked bidder. EMD of the 2nd ranked bidder shall be returned on signing of the agreement with the selected bidder. The selected bidder's EMD shall be returned upon submission of Performance Security Requesting to consider MSME exemption. Please confirm.	RFP conditions shall prevail
(Clause 2.1.4.(a) Page No.:9) The Bidder shall be a private company/public company/Government undertaking/partnership constituted in accordance with the relevant law. Is an International partner allowed if they have a legal entity in India? Please confirm	RFP conditions shall prevail
What is the Approximate Maximum Budget for the Project? Please confirm	Please refer the addendum
Specify expected height of Aqua Screen to be created	Bidder may suggest the most cost efficient solution in their proposal.
Specify server room location in the Lake Plan	Bidder may suggest the most cost efficient solution in their proposal.
Specify viewers seating location in the Lake Plan	Bidder may suggest the most cost efficient solution in their proposal.
WHAT is the total tenure for the project	Please refer the addendum

10	Tricolor India Schauspiel Pvt Ltd.	p p i n g a t W a r d , s L a k e , S h i l l o n g	(Part 2, 2.19.2) 2.19.2. The Bidder shall furnish, as part of its Bid, an Earnest Money Deposit (EMD) amount of Rs. 11,00,000/- (Rupees Eleven Lakhs only) to be submitted in the form of a Demand Draft/Pay Order issued by one of the Nationalized /Scheduled Commercial Banks in India in favour of the "MIDFC Ltd. payable at Shillong only. The EMD shall be refundable to unsuccessful bidder not later than 120 (one hundred and twenty) days from the Bid Due Date. Except in case of the 2ndranked bidder. EMD of the 2ndranked bidder shall be returned on signing of the agreement with the selected bidder. The selected bidder's EMD shall be returned upon submission of Performance Security. 1. Please Provide MSME Exemption from payment of Earnest Money Deposit (EMD) as per the MSME policy of the GOI and Meghalaya. 2. Please accept EMD in the form of Bank Buarantee(BG) as well for non MSME bidders	RFP conditions shall prevail
			(Part 2 2.1.5)1. Lead Designer can be from various creative vocations and disciplines like design, films ,theatre etc and does not need to be necessarily an architect . In fact, I have never come across any architect as a show designer in my 25 years of experience in the field. 2. Some of the best Multimedia Designers /film makers do not have a formal degree but are very well renowned master personalities in their fields , can they be proposed or you need degree holders necessarily ?	RFP conditions shall prevail
			Part 2 2.12.3. The Bidders need to submit the hard copy of the technical and financial proposal for technical and financial evaluation with supporting documents. The Proposals must be properly signed by the authorised representative (the "Authorised Representative") A copy of the Power of Attorney in the form specified in Appendix-1, Form-3 shall accompany the Proposal. Please process the Tender through E-procurement Portal/Online, for transparency and ease of submission please.	RFP conditions shall prevail
			(PART – 7 SCHEDULES, Schedule 4, 1. Hardware: Item no 2) Supply, installation, testing and commissioning Weatherproof Laser lights of 11watts (Make: Pangolin or equivalent) 11 watts is proprietary . Most companies make 10 watt units . so request you to amend for larger participation.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their propsoal.
			(PART – 7 SCHEDULES, Objective Clause 7.3.) b. Water Fountain display with colorful lights This is the description in the objective while there is no BOQ of the same in the tender and only one water screen is given . Please provide Fountain Indicative BOQ with Technical Specifications and layout Design .	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
			(PART – 7 SCHEDULES, Schedule 4) EXTERNAL LIGHTING Item no 2.1 to 2.10 Kindly note that the specs of the light fixtures given in this part are garden lights and have no use in the show. The lights to be used in the water fountain are missing.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their propsoal.
			(PART – 7 SCHEDULES) Schedule 4 2. Soft Content Description Script writing: Writing 90 minutes script for laser projection in English and Khasi containing history, culture, lifestyle, struggle and rise up of Shillong and Meghalaya. This includes the overall research on the subject from varioussources like books, internet, and user interview. The scriptwriter presentation during audio narration and development of animation. Kindly calrify the clause for providing a script for 90 minutes while the desired show is for 20 minutes .	Please refer the addendum
			(PART – 7 SCHEDULES) Schedule 4 1. Hardware Supply integration of UPS should be always online and in case of any sudden power failure it should be able to run the show for at least 30 mins before Shutdown. It should be able to run all the projectors, sound system and house lights in case of power failure. UPS is used for critical Devices Water Fountain and Aqua screen offers high electrical load Please advice.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their propsoal.
			PART – 7 SCHEDULES, SCHEDULE 4- Part 2 & Script writing: Writing 90 minutes script for laser projection in English and Khasi containing history, culture, lifestyle, struggle and rise up of Shillong and Meghalaya. This includes the overall research on the subject from various sources like books, internet, and user interview. The scriptwriter presentation during audio narration and development of animation. Kindly clarify the languages the show is required to be dubbed in .	Please refer the addendum

		<p>PART – 7 SCHEDULES 7.4. SCOPE OF SERVICES 7.4.2. Languages and Water Based Screen The tenders must ensure that the show will be a narrative based on the aforementioned subjects in two languages of English and Hindi. Since Ward's Lake is a waterbody, the show is proposed to be water-based theme, an advanced concept where the light is projected on a water spout along with acoustics for an immersive experience</p>	Please refer the addendum
		Ward Lake-Please provide Ward Lake Plan, Section, Elevation Drawings	NA
		<p>PART – 8 : Appendix 1: Technical Proposal Technical Envelop No.1. (T1) Form – 8: Joint Bidding Agreement Form – 2A: Particulars of the Consortium Partner</p> <p>1. Can the lead partner have no similar work experience and qualify on the credentials of a foreign entity or the second member?</p> <p>2. Would un apostilled documents be accepted in case of a foreign entity as a JV member ?</p>	RFP conditions shall prevail
		<p>(Part – 2: Instructions to the Bidders) Eligibility Criteria c) The agency must have successfully executed at least 2 number of similar Sound Light and Laser show with Aqua Screen Projection Mapping in last five years preceding proposal due date, at heritage monument sites / popular tourist sites certificate Copy of Agreement/Work order/Completion certificate needs to enclosed</p> <p>Is water fountain experience a must or aqua screen alone is enough? Would experience in events also be eligible to qualify?</p>	RFP conditions shall prevail
		<p>(2.1.4. (09) B and C</p> <p>Such project of non-permanent nature may also qualify?</p>	RFP conditions shall prevail
		<p>2.1.4. (10)D</p> <p>For one company to have experience of 3 sites in last five year will limit the competition.</p>	RFP conditions shall prevail
		<p>7.4.7.(42)</p> <p>Break up and time to be clarified, also at para-2 of page 63 it is mentioned that script duration is 90 mins.</p>	Please refer the addendum
		<p>7.4.7. For 365 days operation</p> <p>One stand by system may be required and this requirement must be included in the document of tender.</p>	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		<p>7.4.8.(42)</p> <p>Will AMC be the integral part of the contract and will it also be considered for financial evaluation?</p>	Please refer the addendum
		<p>2.1.5.(10)</p> <p>The requirement of key-person at Sr.no.3 and 06 are same, only one person may be included.</p>	RFP conditions shall prevail
		<p>2.1.5.(10)</p> <p>Lead designer can be an engineer, not necessarily an Architect. It will not serve any great purpose if we have two architect.</p>	RFP conditions shall prevail
		Size of the curtain	Bidder may suggest the most cost efficient solution in their proposal.
		Area to be covered	Bidder may suggest the most cost efficient solution in their proposal.
		Audience size	Please refer the addendum
		Quality of screening	Bidder may suggest the most cost efficient solution in their proposal.
		Details of the location	Please refer the addendum
		Number of fountains	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		Types of concept to be used broadly	Bidder may suggest the most cost efficient solution in their proposal.
		<p>Since this is a consult/desing/build/operate project, we are required to provide our design and concept ? If so, the BOQ in the RFP is to be considered or not, a s the BOQ cound change as per our design?</p>	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
11	KATYANI ENERGY SOLUTION PVT. LTD		

12	Vikash Enterprise (Salonsar Mansion, Police Bazar)	TO enable us to design we need drawings preferably in autocad for the site including any existing MEP design and details.	RFP conditions shall prevail
		Do we need to also design the required projection room/lighting electrical room and also build implement the same?	RFP conditions shall prevail
		Is there a specific theme/methodology that needs to be converted through the projections content?	RFP conditions shall prevail
		we need to understand the architectural intent and design for this if defined at concept level	RFP conditions shall prevail
		as per RFQ, the Bid submission and presentation by the bidder on their concept approach and methodology is to be made at meghalaya house no.9 Dr.APJ Abdul Kalam Road New Delhi-110011. we request that the same should be in shillong for better coordination and ease due to covid situation prevailing	Please refer addendum
		can this be bid as a consortium?	RFP conditions shall prevail
		what is the go-live date for the project?	Bidder may suggest in their proposal
		What are the preferred time and operations for the laser show?	Bidder may suggest in their proposal
		is there any existing analysis of the expected footfall?	NA
		What is the budget of the show?	Please refer addendum
13	Aduex Display Service	Exemption for MSME from paying EMD is requested	RFP conditions shall prevail
		Pg 6, Clause 1.2.1 - a component of the show is Water Fountain Display with colourful lights. However the BOQ does not mention the water nozzles, water formations, pipe grid, pumps, etc. Nor the underwater lights. Please clarify. Is a musical dancing fountain required?	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		Pg 10, 2.1.5 The Team What is the need of lead designer being an architect? Also no need of architect on team. The qualification requirement is pretty stringent and restrictive. It should be relaxed if requisite years of experience are there, can be an either/or. No lighting designer is an electrical engineer. And hardly any video producers are BFA. This requirement of Key Personnel is mentioned quite a few times with caveat of rejection of proposal. Request to waive.	RFP conditions shall prevail
		Pg 27, 2.24 - key personnel have to be present for signing of agreement!!! Request it change to majority 80% Presence.	RFP conditions shall prevail
		Pg 30, 3.1.2 Evaluation. Request to get the number of years increased to at least 7, ideally 10. If we have 4 similar projects executed and 5 ops & maintenance	Please refer the addendum
		Request to clarify the duration of the show required. On Pg 40, 7.4.1 it seems to indicate 30-35 min. On Pg 42, 7.4.7 - it says 18-20 min duration	Please refer the addendum
		Pg 63, Schedule 4, No. 1.x12 UPS capable of running the whole show. It is not possible. The pump for a water screen is about 75HP or more. Will need a large generator to run the show. A UPS can be used for only the sensitive electronic equipment, but not for lights, AC or motors.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		Pg 63, No. 2.1 - If show is not more than 30 min, why is script for 90min? Also language for show is English and Hindi. So why is script also required in Khasi?	Please refer the addendum
		Pg 64, 3. Electrical System, Sr 1 Poles and Sr 2 External Lighting. These are all specs for architectural and landscape lighting and not suitable for a sound, light, laser show. What are these for? In the scope of work, there is no requirement for any architectural lighting.	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
		The scope mentions requirement of a Water Fountain Display with colourful lighting, however no equipment has been specified for such a display such as water nozzles, fountain formations, pipe grid, pumps, programmable solenoid valves, RGB LED underwater lights, etc. Without these it is not possible.	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		A location plan for the water screen and the viewing gallery is much needed. Critically required is the various depths at the location where the pump is to be placed.	Bidder may suggest in their proposal
		Eligibility criteria set for minimum Turn over considered is very less looking to special project of high value and which is to be executed and maintained at a distant location. Let this be set as minimum 5 Crs	RFP conditions shall prevail
		Since, BOQ has been defined in the BOQ, the scope for the creative director is minimized. Let there be some scope for the creative director to pore in some of his idea in any form for the show.	RFP conditions shall prevail, However Bidder may add any additional resource as per project requirement during execution
		The valuation system set is required to be modified bearing in mind that not many projects have been executed in the country. So essentially, the marks set are not required there as these are the minimum experience requirement.	RFP conditions shall prevail

14	Anil Kumar Gupta	<p>Further the number of similar works executed may be set as two out of which one must be projection on aqua screen. Also the experience of AMC contract need not be more than one. One AMC itself indicates the capability of handling AMC. Keeping more than two will be disheartening for bidders and will lead to make it a restrictive condition.</p>	RFP conditions shall prevail
		<p>5. The separate criteria laid to have experience of creating Art content is also not required. Basically no company keeps such a big profile with them on their role who will install as well as create art content. Creative Art is an independent work and let it remain. The details of the Art content development team associated may be asked for like Script writer, Music Director, Voiceovers, 2-3 D animations and marks may be allotted. This standard practice is adopted throughout the country. (Architect as Key team person appears to be a typographical error. Architect has no role to play in this project)</p> <p>Since, such experienced teams are not many in the country, no exclusivity should be there. This will help in maintaining a good standard of the show.</p> <p>Accordingly to me, Creative content though is hardly 20% - 30 % of the cost of project but makes a big impact on the show.</p>	RFP conditions shall prevail
		<p>Lastly, I would suggest to extend the date due to limitations of Lock Down conditions and also due to submission of tender in physical form at shilling.</p>	Please refer the addendum
15	Ripples Engineering Pvt. Ltd	<p>2.19.2 The Bidder shall furnish, as part of its Bid, an Earnest Money Deposit (EMD) amount of Rs. 11,00,000/ (Rupees Eleven Lakhs only) to be submitted in the form of a Demand Draft/Pay Order issued by one of the Nationalized/Scheduled Commercial Banks in India in favour of the "MIDFC Ltd. payable at Shillong only. (Page 23)</p> <p>As per government policy, the Bidders registered as Micro Small and medium Enterprises (MSMEs) in similar field are exempted from payment of EMD. We recommend to add the EMD exemption against MSME certificate for those bidders who are registered as MSME and those who are not, can submit EMD in form of Bank Guarantee (BG).</p> <p>Please be aware that in the present condition where businesses have been badly hit due to Covid19 our cash flow situation does not permit us to block this money so we would be able to participate only if this clause is either removed or converted to Bank Guarantee.</p>	RFP conditions shall prevail
		<p>Estimated cost of the project</p> <p>Please specify the estimated cost of the project so that each bidder can design the complete project within such limit. Since only indicative BOQ is given in the tender document</p>	Please refer the addendum
		<p>1.2.1(b) Water Fountain display with colourful lights (Page 6)</p> <p>There are no such details shared for water fountain in the SCHEDULE-4: Indicative BOQ with Technical Specifications.</p>	Fountain is part of the project, Bidder shall suggest all the technical details in their proposal.
		<p>7.4.1 The show will consist of musical fountain combined, light, sound and laser light show, animated image show for at least 15 minutes followed by films show on larger water screen for at least 15 minutes. (Page 40)</p> <p>Please specify the area and location of the lake for which musical fountain to be proposed along with the details of viewing gallery and its distance from the fountain so that fountain can design it accordingly. Kindly attach some photographs of the site also.</p>	Please refer the addendum
		<p>SCHEDULE-4 9 Supply installation testing and commissioning of Water screen head (Make: International) (Page 63)</p> <p>Kindly consider the Ripples Make since we are one of the reputed manufacturers for such type of water Screen head, all type of fountains nozzles, IP68 rated LED lights used for fountain effects and IP55 rated Panels etc.</p>	Please refer the addendum
		<p>SCHEDULE-4 2.1 Script writing: Writing 90 minutes script for laser projection in English and Khasi containing history, culture, lifestyle, struggle and rise up of Shillong and Meghalaya</p> <p>The duration of Script writing for such type of shows are 15-20 minutes generally in one language so we suggest you to kindly consider the same duration for this project also. Please also clarify which two languages will be considered by the bidder among English, Hindi & Khasi.</p>	Please refer the addendum

16	BARCO		<p>Page No. 62, SCHEDULE-4: Indicative BOQ with Technical Specifications, Sr. No. 1 We would like to again request department to add "3Chip DLP" in video projector technology as 3chip DLP technology is widely used for high brightness outdoor projection mapping and water projection due to its advantages of providing higher contrast ratio and larger colour space which is very critical for outdoor projection and specially water screen projects ensuring best output quality. 3Chip DLP at 20000 Lumens brightness is available with most of the renown projector brands across the world. The 1chip DLP technology is only available with limited manufacturers in 20000 lumen brightness level, making it 3chip will allow fair competition across different manufacturers of projection system and also improves overall quality of the project as video projector being a most critical part of the project.</p>	BoQ and Technical Specifications are indicative. Bidder may suggest the most cost efficient solution in their proposal.
18	E-Factor		<p>Clause 2.19.2 Page No.:23) The Bidder shall furnish, as part of its Bid, an Earnest Money Deposit (EMD) amount of Rs. 11,00,000/- (Rupees Eleven Lakhs only) to be submitted in the form of a Demand Draft/Pay We request to incorporate the clause of MSME for the exemption of payment of EMD</p>	RFP conditions shall prevail
			<p>The agency must have successfully executed at least 2 number of similar Sound Light and Laser show with Aqua Screen Projection Mapping in last five years preceding proposal due date, at heritage monument sites / popular tourist sites certificate Copy of Agreement/Work order/Completion certificate needs to enclosed</p>	Please refer the addendum
			<p>The agency must have successfully executed at least 2 number of similar Sound Light and Laser show with Aqua Screen Projection Mapping in last five years preceding proposal due date, at heritage monument sites / popular tourist sites certificate Copy of Agreement/Work order/Completion certificate needs to enclosed. Definition of similar work is not defined in the tender document , Its hereby requested to define the same.</p>	Please refer the addendum
			<p>The agency should have operation and Maintenance experience for at least three (3) Sound & Light shows. Our submission regarding this clause that it will restrict the good no of bidders to participate in the tender because the concept of good light & sound has come few years back & there will be few bidders who would be able to comply this condition. So it's our humble request if this clause can be dropped off and some new clause can be added.</p>	Please refer the addendum
	CS Direkt Events and Exhibition		<p>Request for Consideration: Provisional Light and Sound Shows may also be considered as part of this experience, as these provisional Light and Sound shows are much more challenging due to their provisional nature, lesser time available to curate and deliver and this experience enriches our teams and makes us far more adapt & exposed to the challenges of a Sound and Light Show and makes us capable of delivering much more successful and extravagant Light and Sound Show Solutions. We request that experience of creating provisional Light and Sound Shows may also be permitted as part of the experience.</p>	Please refer the addendum
			<p>The appetite for Large Format Sound and Light Shows has increased much more at Government and Corporate level in the recent years and experience of 3 Sound and Light Shows may limit some well competent agencies while submitting their experience in the technical bid. Infact, we have completed the permanent Light and Sound show at Sanchi, MP and have secured 3 successful W/Os for permanent Light and Sound/ museums at Pachmarhi - Madhya Pradesh, Shimla - Himachal Pradesh, Chamkaur Saheb Museum - Punjab and most of these would have been completely delivered was it not for the lockdown and stoppage of work. Our creative approach and work plan methodology is being appreciated and we are being approached for more number of works as well.</p> <p>We humbly request you to kindly allow agencies with atleast 1 sound and light installation experience to also be considered. The above suggestions, in no way create any risk for MIDFC while finalising the partner as the tender terms and conditions are quite well constructed including Bank Guarantee, Penalty clauses for delay etc., deferred payment schedule tied to project completion, so as to fully safe guard the interest of MIDFC in ensuring proper and best possible execution of the orders.</p>	Please refer the addendum
			<p>For agencies to understand the site at offer for creating the permanent Light and Sound show, we request you to kindly permit recce of the site. Also, to understand the organisation's perspective on this permanent installation and expectations from the final execution, we request if a technical person from your team may be deputed to conduct an official site recce for interested. This recce may be conducted atleast 12-15 days prior to the submission deadline, so that all participants may put their best foot forward and create stunning 3D renders to explain their proposed version of Sound and Light Show and latest technological innovations being offered. Kindly consider request for recce/ or if not feasible given due to pandemic situation please instruct concerned to share Pictures of the proposed site for better understanding.</p>	Please refer the addendum

